

Message Text

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16

ACTION NEA-09

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /017 W

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R 050845Z AUG 74

FM AMEMBASSY KABUL

TO USDOC WASHDC

INFO AMEMBASSY TEHRAN

AMEMBASSY BEIRUT

AMEMBASSY NEW DELHI

AMEMBASSY JIDDA

AMCONSUL KARACHI

SECSTATE WASHDC 9011

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E.O. 11652: N/A

TAGS: BEXP, BMEP, AF

SUBJ: KABUL FLIGHT INFORMATION CENTER -STATUS REPORT

REF: (A) KABUL 3797 (B) KABUL 4305 (C) KABUL 4756 (NOTAL)

(D) KABUL 4793 (NOTAL)

1. AFGHAN AIR AUTHORITY (AAA) LAST WEEK ANNOUNCED PLANS TO PRE-QUALIFY THREE FIRMS FOR FLIGHT INFORMATION CENTER (FIC) CONTRACT. PRESUMABLY, SAME THREE FIRMS WILL QUALIFY FOR BOTH CIVIL WORKS AND COMMUNICATIONS EQUIPMENT SUPPLY PORTIONS OF CONTRACT.

2. WILCOX, ITT, AND RF COMMUNICATIONS (HARRIS-INTERTYPE)

REPRESEN-

TATIVES HAVE VISITED KABUL TO DISCUSS FIC WITH AAA OFFICIALS.

AAA OBVIOUSLY IMPRESSED BY THESE VISITS. DIRECTOR GENERAL CIVIL AVIATION MALYAR SAYS NO OTHER FIRMS HAVE SENT REPRESENTATIVES.

EUROPEAN FIRMS INTENDING TO BID INCLUDE MARCONI (UK), PHILLIPS, SIEMENS, THOMPSON, ACITAL - CIT, AND PLESSY. GRANGER ASSOCIATES

3. CHANCES OF MORE THAN ONE AMERICAN FIRM PREQUALIFYING

SLIGHT. ECONOFF FEELS ITT PROBABLY IN STRONGEST POSITION

(REFTELS C AND D) PARTICULARLY IF IT TERMS WITH RF. WILCOX

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ALSO STRONG. ECONOFF CONCERNED ITT MAY MISS OPPORTUNITY DUE

TO SHORT TIME REMAINING FOR FILING PREQUALIFICATION DOCUMENTS
(AUGUST 10)M SUGGEST DOC CONTACT DON CODDINGTON, VP, ITT -
FEDERAL ELECTRIC, PARAMUS, N.J. BY PHONE TO INDICATE HIS STRONG
POSITION AND URGENCY OF RESPONSE TO AAA.

4. AAA GAVE RF COMMUNICATIONS 5-DAY EXTENSION TO AUGUST 15 TO
FILE DOCUMENTS AND WILL GIVE ITT SAME. BOTH ITT AND RF SHOULD
CONTACT MONTREAL ENGINEERING, CONSULTANT ON PROJECT, FOR ADVISE
IF SHAGS DEVELOP. INTERNATIONAL MAIL US TO KABUL TAKES 5 TO
12 DAYS, BUT POSSIBILITY MONTREAL ENGINEERING CAN OFFICIALLY
ACCEPT DOCUMENTS FOR AAA.

AAA NOW ESTIMATES TOTAL LOGAR AIRPORT PROJECT (INCLUDING
KABUL FIC) WORTH \$30 MILLION. CORRECT REFTEL A PARAGRAPH 6
TO READ SAME

ELIOT

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Message Attributes

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Disposition Authority: cunninfx
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EO Systematic Review
30 JUN 2005

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